

Revenue Management

Our Revenue Enhancement Strategy ensures maximum efficiency and unlike other service providers, we achieved sustainable and enhanced revenue for the Municipality through a combination of advanced data analysis and data integrity.

Our Revenue Enhancement service has excelled in assisting Local Government to maximise revenue from billable assets according to their legislated mandate to bill for immovable property and provision of services within their jurisdiction. We assist Local Government to move from compliance to performance.

SERVICE OFFERING

- In-depth debtors analysis
- Assisting in the improvement of day to day processes
- Assisting in the improvement of adequate technology
- Assisting in the improvement of capacity and skills
- Assisting in instilling a culture of payment
- Consistent credit control and debt collection measures

EXPERIENCED IN

- Smart Water Meter roll-out
- Smart Electricity Meter roll-out
- Ageing Infrastructure planning, replacement and roll-out
- Business case analysis for WSIG and RBIG grants
- Communication and Community roll-outs